



Consortia Manager

Un nouvel outil de gestion pour Couperin et ses membres

valerie.larroque@couperin.org

anne-sophie.tagliavini@couperin.org



1/ Présentation générale

- **Startup danoise** fondée par Nels Rune Jensen et Tejs Grevstad de la **Danish Digital Library**
- Nov. 2014 : 1^{ère} version Beta
- **37 pays** et **2500 établissements**
- Le concept :
 - un outil de workflow
 - un point central d'archivage pérenne
- **2 interfaces** : 1/ Consortium 2/ Membres
- Outil dédié aux consortiums fonctionnant en « **centrale d'abonnements** » ≠ fonctionnement décentralisé de Couperin



2/ Système de gestion actuel

ERE

Ressources
Abonnements
Coûts

Adhésion

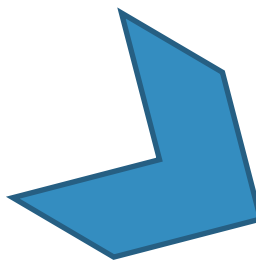
Etablissements
Contacts
Facturations

Disque dur ext.

Archives

Base de gestion

Ressources
Négociations
Etablissements
Contacts



**Consortia
Manager**



3/ CoMan pour le staff et les négociateurs

- Amélioration du suivi des négociations : **workflows** et tableaux de bord

Task overview All contacts ▼

PLAN		NEGOTIATE		LICENSE		PUBLISH		LIBRARY INVOICE	
Start renewals		Request pricing	40	Review content	12	Publish agreements	8	Enter X-rate	
Negotiation objectives	62	Price calculations	5	Upload titlelist	6	Send reminders		Library invoices	3
Forecast prices	19			Request licenses		Place orders	51	Library credit notes	11
Send forecasts	269			Update licenses	1	Verify orders	10	Verify payments	272
								Invoice collection	277

Workflow Consortia Manager



• Amélioration du suivi des négociations : workflows et tableaux de bord

ACM - ASSOCIATION FOR COMPUTING MACHINERY / TSP DIFFUSION 2019

RENEW 2019 EDIT META DATA BACK

Agreement period: 1 Jan 2019 — 31 Dec 2019
 3 years agreement: 1 Jan 2017 - 31 Dec 2019
 Contains products from: ACM - Association for computing machinery / TSP Diffusion

Managed by Jérôme Kalfon, Anne-Sophie Tagliavini and Catherine Fournier
 Deadline for reply: 30 Sep 2019

Agreement overview 2019

3 New subscriptions accepted	12.669,74 EUR
22 Renewal subscriptions accepted	221.766,74 EUR
Total agreement value	234.436,48 EUR

Subscribers and pricing

EXPORT PRICE CALCULATIONS

View by: Subscriptions Members Products

Subscriptions (25) Pending renewals Cancelled renewals Price offers All

Type	Status	Member	Product	EUR
R	✓	Centre national de la ..	ACM Digital Library	88.409,65
R	✓	Conservatoire national..	ACM Digital Library	4.413,81
R	✓	Ecole nationale de l'a..	ACM Digital Library	4.413,81
R	✓	EM LYON Business School	ACM Digital Library	1.619,93
R	✓	IMT Atlantique Bretag..	ACM Digital Library	4.413,81
R	✓	Institut National de R..	ACM Digital Library	50.497,01
R	✓	Institut National des ..	ACM Digital Library	4.413,81

Agreement history

Period	Value
2019 1 Jan 2019 - 31 Dec 2019	234.436 EUR More info
2018 1 Jan 2018 - 31 Dec 2018	230.863 EUR More info
2017 1 Jan 2017 - 31 Dec 2017	228.623 EUR More info
2016 1 Jan 2016 - 30 Dec 2016	226.639 EUR More info
2015 1 Jan 2015 - 31 Dec 2015	192.579 EUR More info
2014 1 Jan 2014 - 31 Dec 2014	165.115 EUR More info

Price per year (EUR)

Year	Value (EUR)
2014	165.115
2015	192.579
2016	226.639
2017	228.623
2018	230.863
2019	234.436

Tableau de bord d'un accord

ACM DIGITAL LIBRARY

EDIT BACK TO OVERVIEW

Standard product provided by ACM - Association for computing machinery / TSP Diffusion
 Product category: Périodiques

1 Active agreements

Name	Period	Subscribers	Total
ACM - Association for computing mac ..	1 Jan - 31 Dec 2019	25 subscribers	234.436,48 EUR

Current spend

234.436
EUR

Spend per year (EUR)

Notes

Jérôme Kalfon 06.04, 14 Jul 2014
 Négociation tripartite Couperin / CNRS / INRIA, assistés de TSP Diffusion, mandaté par ACM en France.

25 Subscribers

Name	2017	2018	2019
Agence Nationale de Sécurité des ..	—	—	500,00 EUR
Centre national de la recherche sci ..	87.532,14 EUR	89.969,80 EUR	88.409,65 EUR
Conservatoire national des arts et ..	4.370,00 EUR	4.691,85 EUR	4.413,81 EUR
Ecole nationale de l'aviation civil ..	4.370,00 EUR	4.691,85 EUR	4.413,81 EUR
EM LYON Business School	1.603,85 EUR	3.611,87 EUR	1.619,93 EUR
IMT Atlantique Bretagne - Pays de ..	4.370,00 EUR	4.391,85 EUR	4.413,81 EUR
Institut National de Recherche en I ..	49.995,80 EUR	53.245,78 EUR	50.497,01 EUR

Subscribers per year

Related attachments

UPLOAD A FILE

Consortium files Member files

Tableau de bord d'une ressource



- Un outil de pilotage et d'aide à la décision : **simulateur tarifaire**, historique des négociations, exports configurables

ACM - ASSOCIATION FOR COMPUTING MACHINERY / TSP DIFFUSION 2019

All prices are shown in EUR. Auto renew is disabled

[FINALIZE ALL PRODUCTS](#)
[BACK TO AGREEMENT](#)

 1 year agreement, starting 1 Jan 2019

Price rules

Price rule to apply

Select a price rule [\(Create new\)](#)

Apply to product

Select a product

Fee and discount rules

Summary

Apply to prices with

Subscription type

Subscription status

Offer restriction rules

Apply to price column

Price column

[APPLY](#)

All renewals **22 / 22** ACM Digital Library **22 / 22**

Renewals with prices: 22 / 22 221.766,74 [TOGGLE COLUMNS](#)

Sub. Status	Sub. Type	Name Product	Name Member	Order Option	Total FTE	Date Sub. start	Date Sub. end	Date Deadline	Price Last year	Price List	Price Forecasted	Price Sales	Price Change	Total Fees	Total Discounts	Price Finalized
Accepted	R	ACM Digital Library	Université Vincennes-Saint Denis (Paris ...)	All	23.913	01/01/2019	31/12/2019	—	5.270,22	0,00	0,00	5.296,57	0,50%	0,00	0,00	✓
Accepted	R	ACM Digital Library	IMT Atlantique Bretagne - Pays de la Lo...	All	2.210	01/01/2019	31/12/2019	—	4.391,85	0,00	0,00	4.413,81	0,50%	0,00	0,00	✓
Accepted	R	ACM Digital Library	Université de La Réunion	All	14.424	01/01/2019	31/12/2019	—	3.740,19	0,00	0,00	3.658,39	-2,19%	0,00	0,00	✓
Accepted	R	ACM Digital Library	Institut National de Recherche en Inform...	All	620	01/01/2019	31/12/2019	—	53.245,78	0,00	53.587,44	50.497,01	-5,16%	0,00	0,00	✓
Accepted	R	ACM Digital Library	Université de Bretagne-Sud (UBS)	All	8.786	01/01/2019	31/12/2019	—	4.691,85	0,00	4.423,03	4.413,81	-5,93%	0,00	0,00	✓
Accepted	R	ACM Digital Library	Conservatoire national des arts et métie...	All	69.891	01/01/2019	31/12/2019	—	4.691,85	0,00	0,00	4.413,81	-5,93%	0,00	0,00	✓
Accepted	R	ACM Digital Library	Université d'Orléans	All	17.908	01/01/2019	31/12/2019	—	4.106,35	0,00	0,00	4.026,38	-1,95%	0,00	0,00	✓

Simulateur tarifaire



- Un outil de pilotage et d'aide à la décision : simulateur tarifaire, **historique des négociations**, **exports configurables**

Agreement history **M**

Period	Value
2019 1 Jan 2019 - 31 Dec 2019	234,436 EUR More info
2018 1 Jan 2018 - 31 Dec 2018	230,863 EUR More info
2017 1 Jan 2017 - 31 Dec 2017	228,623 EUR More info
2016 1 Jan 2016 - 30 Dec 2016	226,639 EUR More info
2015 1 Jan 2015 - 31 Dec 2015	192,579 EUR More info
2014 1 Jan 2014 - 31 Dec 2014	165,115 EUR More info

Historique des négociations

Exports configurables

REPORT

Create a new report

Choose Report Type
Subscriptions

Title
Title

Description
Description

Visible to member

Columns
 Check/Uncheck All

Basic information

- Subscription ID
- Registered date & time
- Agreement Manager
- Product options
- Agent name
- Member name
- Member name (English)
- Status
- Publisher PO number
- Member PO number
- List price
- Forecasted price
- Currency
- Final price
- Final currency
- Fees
- Discounts
- VAT code
- IPv4 addresses
- IPv6 addresses
- FTE total (sub-period minus 2 years)

Basic information

- Agreement name
- Product name
- Publisher name
- Start date
- End date
- Price

>>
<<



- Intégration des **listes Kbart** et **statistiques Counter**

Title list

[ADD TITLE](#) [IMPORT TITLE LIST](#)

Name	Titles	Valid from	Valid to
No items found			

UPLOAD A NEW TITLE LIST

ACM Digital Library [BACK TO PRODUCT](#)

File to upload
 Aucun fichier choisi

File format
 KBART format Custom format

Valid from **Valid to**

Column	Column
Publication title <input type="text" value="A"/>	Print identifier <input type="text" value="B"/>
Online identifier <input type="text" value="C"/>	Date first issue online <input type="text" value="D"/>
Num first vol online <input type="text" value="E"/>	Num first issue online <input type="text" value="F"/>
Date last issue online <input type="text" value="G"/>	Num last vol online <input type="text" value="H"/>
Num last issue online <input type="text" value="I"/>	Title url <input type="text" value="J"/>
First author <input type="text" value="K"/>	Title id <input type="text" value="L"/>
Embargo info <input type="text" value="M"/>	Coverage depth <input type="text" value="N"/>
Notes <input type="text" value="O"/>	Publisher name <input type="text" value="P"/>
Publication type <input type="text" value="Q"/>	Date monograph published print <input type="text" value="R"/>
Date monograph published online <input type="text" value="S"/>	Monograph volume <input type="text" value="T"/>
Monograph edition <input type="text" value="U"/>	First editor <input type="text" value="V"/>
Parent publication title id <input type="text" value="W"/>	Preceding publication title id <input type="text" value="X"/>
Access type <input type="text" value="Y"/>	

Unset default column order

[IMPORT TITLE LIST](#)

ADD A TITLE TO THIS PRODUCT

[BACK TO PRODUCT](#)

Publication title

Print identifier **E-identifier**

Valid from **Valid to**

KBART meta data

<input type="text" value="date_first_issue_online"/>	<input type="text" value="num_first_vol_online"/>	<input type="text" value="num_first_issue_online"/>
<input type="text" value="date_last_issue_online"/>	<input type="text" value="num_last_vol_online"/>	<input type="text" value="num_last_issue_online"/>

title url

first_author **title_id**

embargo_info **coverage_depth**

notes

publisher_name **publication_type**

date_monograph_published_print **date_monograph_published_online**

monograph_volume **monograph_edition**

first editor

parent_publication_title_id **preceding_publication_title_id**

access_type

[SAVE TITLE](#)

- Amélioration du **suivi financier** des adhésions



4/ CoMan pour les membres

Un **ERMS** avec un tableau de bord pour :

- Visualiser l'**historique des abonnements et coûts annuels**
- Déclarer les **coûts d'abonnement**
- **Mettre à jour les informations** (contacts, FTE, IP, etc.)
- Joindre des **fichiers** et des **notes** (licences signées, factures, courriers, etc.)
- Avoir en regard les **statistiques d'usages** et les coûts d'abonnement



- Visualisation de l'historique des abonnements et coûts

Consortia Manager DASHBOARD CATALOGUE SUBSCRIPTIONS MORE - Quick search [] [] [] [] PROFILE

COUPERIN CONSORTIUM COUPERIN

UNIVERSITÉ TEST
Alexei Rodionov

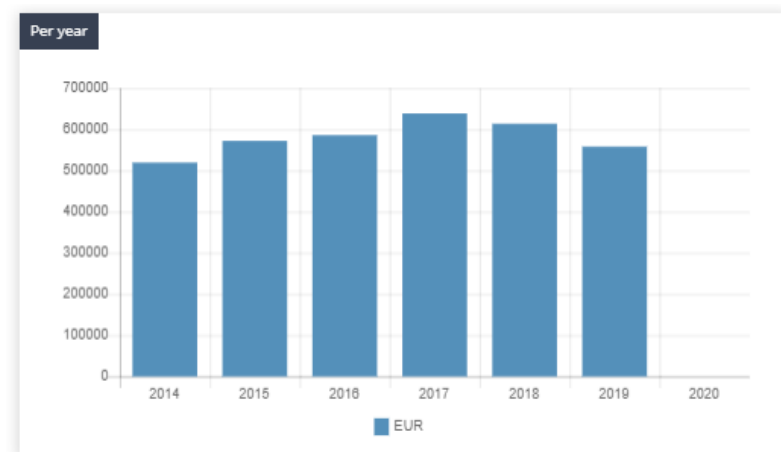
Renewals	(EUR) 2018	(EUR) 2019
Renewals accepted	590.805	532.197
New agreements accepted	22.184	25.034
Subtotal	N/A	557.232
Pending renewals	-	26.292
Unpublished renewals	-	84.953
Total / Estimated spend	N/A	668.477
Cancellations	35.085	2.755

3 Renewals
OPEN RENEWALS

Latest emails from the system

- Subscription order confirmation
Sent: 10:22, 6 Jun 2019 — Jérôme Kalfon
Recipients: betty.lecorre@univ-angers.fr (+ 5)
- Invoice export file
Sent: 11:59, 14 May 2019 — Vincent Harnais
Recipients: betty.lecorre@univ-angers.fr (+ 5)
- Invoice export file

Pending renewals 26,292 EUR VIEW PENDING RENEWALS	Accepted subscriptions 557.232 EUR	Cancelled subscriptions 2.755 EUR
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Offer	2017		2018		2019	
	Original	Local	Original	Local	Original	Local
AACR	EUR 1.200	EUR 1.200	-	-	EUR 1.300	EUR 1.300
ACM - Association for computing machinery / TSP Diffusion	-	-	-	-	EUR 500	EUR 500
American Chemical Society	EUR 26.930	EUR 26.930	EUR 27.500	EUR 27.500	EUR 28.300	EUR 28.300
American Institute of Physics (AIP)	EUR 16.846	EUR 16.846	EUR 17.300	EUR 17.300	EUR 18.000	EUR 18.000
American mathematical society (AMS)	EUR 11.629	EUR 11.629	EUR 12.386	EUR 12.386	EUR 14.279	EUR 14.279



- Mise à jour des informations, ajout de fichiers (1)

UNIVERSITÉ TEST (UTE)

23 Subscriptions · 23.730 Total FTE
Registered on 14 Jul 2014 as a library for Consortium Couperin

EDIT LIBRARY

A : Universités et établissements assimilés
Managed by Jérôme Kalfon

Contact accounts

ADD CONTACTS

Active contacts

Inactive contacts

Name	Type	Contact info
Alexei Rodionov ✎ <small>Correspondant Open Access, Administrator</small>	👤	alexei.rodionov@univ-test.fr <small>01 42 68 80 14</small>
Betty Lemole ✎ <small>Correspondant ressources..., Administrator</small>	👤	betty.lamole@univ-test.fr <small>02 48 66 80 12</small>
Celine Bemonde ✎ <small>Correspondant ressources..., Administrator</small>	👤	cecile.bemonde@univ-test.fr <small>03 43 67 80 71</small>
Lucas Rodeore ✎ <small>Président / Directeur, Administrator</small>	👤	president@univ-test.fr <small>No phone number</small>
Nathalie Lalboral ✎ <small>Responsable de la docume..., Administrator</small>	👤	nathalie.lalboral@univ-test.fr <small>05 46 78 25 26</small>

FTE information

* = not included in total EDIT

	Total FTE	STUDENTS	STUDENTS (L) *	STUDENTS (M) *	STUDENTS (D) *	RESEARCHERS
2019	23.730	23.102	14.840	7.742	520	0
2018	23.527	22.935	14.670	7.750	515	0
2017	23.596	22.887	14.667	7.711	509	0
2016	23.298	22.573	14.186	7.883	504	0
2015	22.587	21.875	13.653	7.702	520	0
2014	21.918	21.220	13.164	7.542	514	0
2013	0	0	0	0	0	0
2012	0	0	0	0	0	0
2011	0	0	0	0	0	0
2010	0	0	0	0	0	0

Basic information

Université Test
UTE
Active account
<i>No website found</i>
<i>No phone number found</i>
<i>No email found</i>
Invoicing payment terms — 30 days

Additional information

META DATA

Private/Public	Public
Carnegie classification	0 (Not classified)
Debitor number	0491677G
Invoicing date preference	No preference



- Mise à jour des informations, ajout de fichiers (2)

CREATE IP ADDRESS

[GO TO MEMBER](#) [BACK](#)

Use the form below to add an IP address — Université Test

IP address version
IPv4

IP address type
Range
Single
Range

IP address (1) (2)

192 · 168 · 1 · 0
192 · 168 · 1 · 255

Location
Location

Description
Description

Do not send update to publisher

[SAVE IP ADDRESS](#)

Related attachments

[UPLOAD A FILE](#)

Consortium files 0 Member files 0

No files found
No files have been uploaded in this category

Notes

Add a note [ADD](#)



- Accéder en un clic aux renseignements propres à son abonnement

AMERICAN ASSOCIATION FOR CANCER RESEARCH (AACR) - REVUES BACK TO OVERVIEW

Active subscription for **Université Test** 1 Jan 2019 to 31 Dec 2019
Subscription provided by AACR Available in the AACR 2019 agreement

Pricing information

This is based on FTE model

Last updated by Thomas Violex on 13 Mar 2019

American Association for Cancer .. 2019
12 months, starting 1 Jan 2019 More info

American Association for Cancer .. 2017
12 months, starting 1 Jan 2017 More info

License information

General

License name: AACR License 2017-2019
 License period: 1 Jan 2017 - 31 Dec 2019
 License manager: System

License summary

The following summary is provided for informational purposes only.
 Please **always** refer to the exact terms in the license agreement

License comment

This is the main contract with AACR

License terms

<p><input checked="" type="checkbox"/> Accès distant</p> <p><input checked="" type="checkbox"/> Drop out clause <small>But only for financial reasons. See section 8..</small></p> <p><input checked="" type="checkbox"/> OA Policy <small>Green</small></p>	<p><input checked="" type="checkbox"/> Accès distant <small>Yes, but only in France</small></p> <p><input checked="" type="checkbox"/> Langue de la licence <small>en attente</small></p> <p><input type="checkbox"/> PEB</p>
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License files & links

[Main contract](#)

Additional comments & notes

Add a note ADD

Related attachments UPLOAD A FILE

Member files 0 Consortium files 1

? **No files found**
No files have been uploaded in this category

Title list

Name	Titles	Valid from	Valid to	Export
2012 title list	3179	2012-01-01	2099-12-31	Export
2019 title list	1	2019-01-01	2019-12-31	Export

Latest actions

SHOW LATEST

VAT code

Subscription VAT code [N/A](#)

Product details

Product type	Standard
Usage stats	Yes
Title list	Yes

Publisher information

Name: AACR

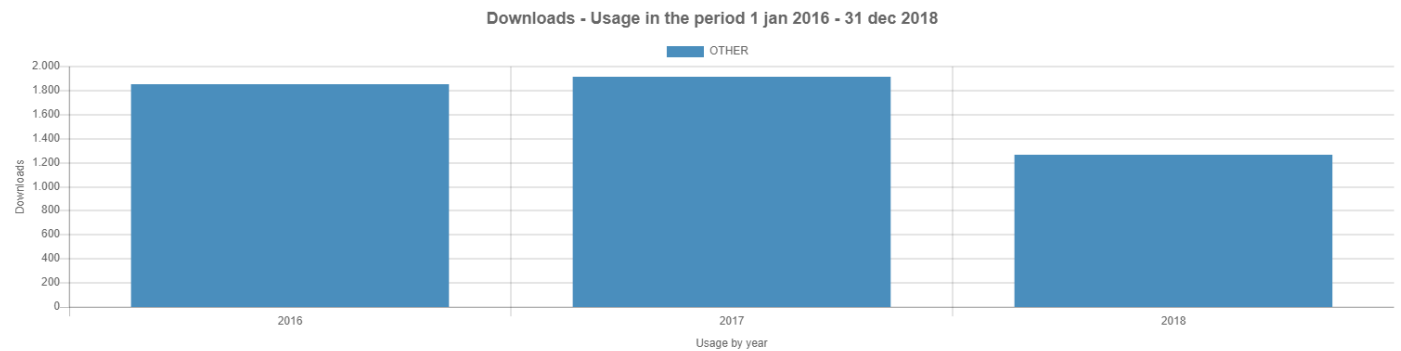
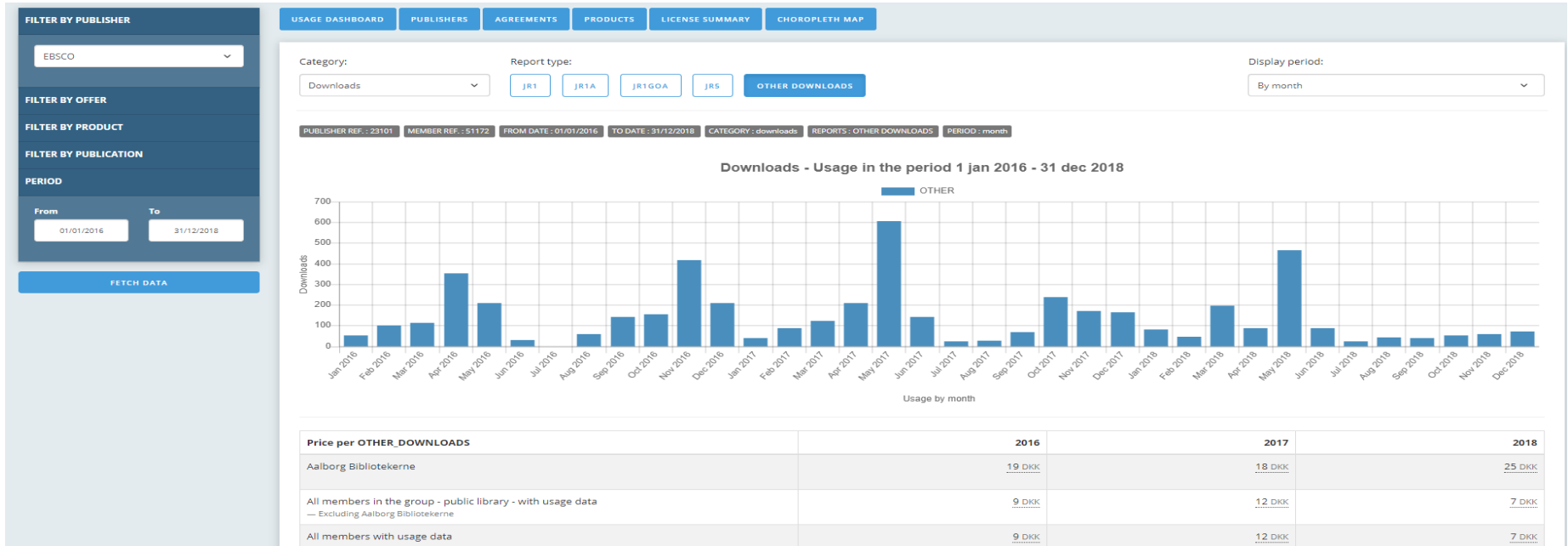
France

Contact name: John Thomas
 Job title: Sales rep.
 Email: thomas@aacr.net

Contact name: Peter Jones
 Email: jones@aacr.net



- Visualisation des statistiques d'usages en regard des coûts d'abonnement (1)



- Visualisation des statistiques d'usages en regard des coûts d'abonnement (2)

Consortia Manager DASHBOARD CATALOGUE SUBSCRIPTIONS MORE Quick search PROFILE

USAGE DASHBOARD PUBLISHERS AGREEMENTS PRODUCTS LICENSE SUMMARY CHOROPLETH MAP

Statistics for all offers – 2018

Usage statistics for all offers with usage data. All prices are displayed in DKK

TOGGLE COLUMNS 2018

Agreements	Subscriptions	DKK Total	2018 Inhabitants	DKK Price per FTE	Total Downloads	DKK Per Downloads
All	All	All	All	All	All	All
Oxford Art Online	1	5.853	213.271	0,03	21	278,72
Clio-portalerne	1	41.930	213.271	0,20	354	118,45
TurTeori	1	9.021	213.271	0,04	79	114,19
Oxford Music Online	1	6.647	213.271	0,03	77	86,32
Mango Languages	1	35.229	213.271	0,17	421	83,68
Ebook Central Academic Complete	1	86.024	213.271	0,40	1.319	65,22
Comics Plus	1	14.077	213.271	0,07	283	49,74
Europa World Plus	1	10.720	213.271	0,05	334	32,10
InfoMedia	1	167.430	213.271	0,79	5.228	32,03
Medici.tv	1	11.554	213.271	0,05	379	30,48



5/ Ce qu'implique l'adoption de CoMan

Pour le staff Couperin.org :

- Un important chantier de nettoyage des données + la création de nombreux champs propres à Couperin
- La mise en place d'une campagne de formation à destination des futurs utilisateurs : négociateurs + membres

Pour les membres :

- Une implication forte des membres incluant un suivi rigoureux de leurs données



Merci de votre attention



Pour toute information complémentaire :

<https://www.consortiamanager.com/>



Pour nous contacter :

vincent.harnais@couperin.org

valerie.larroque@couperin.org

anne-sophie.tagliavini@couperin.org

